



Fair-Trade Oil Share – Ghana (FTOS-Gh)



SELF-POWERED SLIDE SHOW
(with sound track)

Let Truth Reveal – Nasio Fontaine



Read, watch, listen as many times as you want!

Fair-Trade Oil Share – Ghana (FTOS-Gh)

- *"...In 5 years of oil production at Ghana's Jubilee Oil Fields, Ghana received just 17% of oil revenues (TRUTH)*
- *The Oil Companies took 83% of the oil revenues (TRUTH)*

Fair-Trade Oil Share – Ghana (FTOS-Gh)

- *"...When your country is entitled to 100 million barrels of oil but your country gets 27.2 million barrels, that is an economic hit job on your country...That is not Fair Trade... That is not Pro-Growth*
- *That is predatory..."*, (Prof Lungu, 23 Dec. 15-rev)

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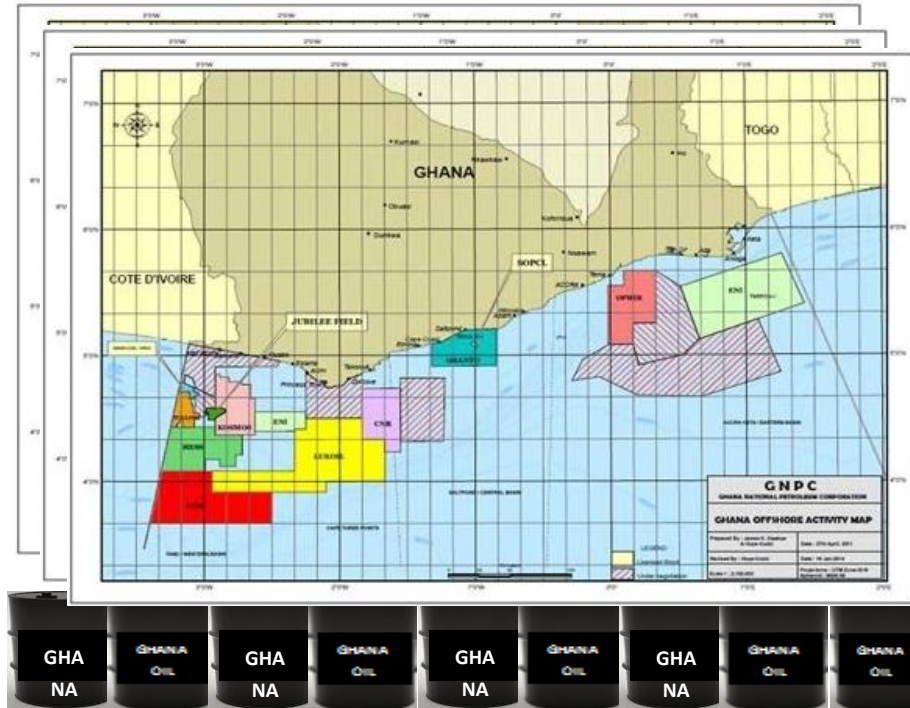
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23rd December, 2015-rev



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Fair-Trade Oil Share–Gh **Production Sharing Agreement (PSA)**

Outline:

- **Premise and Purpose of Brief**
- **Fair-Trade Is Equity for Sovereign Ghana**
- **Ghana's Peers & PSA Global Companies**
- **Update on Actual Oil Revenues**
- **Gold Standard PSA vs. Hybrid System**
- **5-Year Gain By PSA If....**
- **Revenues Lost vs. Opportunities**
- **Commitment in Ghana's Interest**
- **PSA for Ghana's Oil Now!**
- **References**
- **Research, Data and Credits**
- **FTOS-Gh.**



Fair-Trade Oil Share – Gh

Premise & Purpose of Brief



PREMISE: Oil Companies operate through the good-will of the Government and People of Ghana for equitable, mutual gain, under managed risks!

PURPOSE:

- 1. Demonstrate that Production Sharing Agreement is the Gold Standard for Sovereign Oil Contracts**
- 2. Provide Evidence of Potential Gains from PSA vs. Actual Loss by Unaccredited, So-Called Ghana Hybrid System**
- 3. Document Actual Loss to Ghana From Jubilee Field Since 2010**
- 4. Show Ghana's Peers and Global Companies Earn High Incomes with PSAs**
- 5. Fair-Trade is Equitable Trade and Growth for Sovereign and Oil Companies**
- 6. Ask Ghana to do Better With Gold Standard PSA (Than We've Done with Ghana's Gold for More Than 2 Generations)**
- 7. Ask all Ghanaians and Ghana Nationals to Demand PSA For Ghana's Oil Resources Right Now (Because PSA is Fair International Trade)**
- 8. Demonstrate that GIGS and Other Ghana Nationals Have Competence to Assist with Development and Review of FTOS-Gh PSA/PSC for Ghana.**

Fair-Trade Oil Share – Gh **Fair-Trade Is Equity for Sovereign Gh**

1. **PSA is “Gold Standard” for Sovereign Oil Contracts.**
2. **“Fair-Trade” is Equity for Ghana’s Oil in International Trade**
3. **“Fair-Trade” is Pro-Growth (“Ghana Hybrid System” Is Not!)**
4. **Let’s Seek Fair Oil Production and Trading Partnership:**
 - **Fair/Equitable International Contracts**
 - **Accountability & Transparency**
 - **Good Stewardship of Ghana’s Depletable Natural Resource.**
5. **Best Way to Fast-Track Development Sustainably for all 26 Million+ Ghanaians:**
 - **Young • Woman • Man • Unemployed • Employed • Unborn**
 - **North • South • East • West**
 - **Elder/Old**

Fair-Trade Oil Share – Gh Ghana's Peers & PSA Global Companies

1. BP (GLOBAL) – WHAT'S WORKING FOR BP?

“...As far as the upstream business is concerned, a third of BP's production is immune to the swings in oil pricing due to the company's production sharing agreements...”
(<http://seekingalpha.com/article/3700586-bp-reasons-to-stay-long-in-4-charts>).

2. CONOCOPHILLIPS (GLOBAL): ConocoPhillips: 2013 Was A Very Good Year, 2014 Should See 20% Returns, with PSA.

3. SHELL (GLOBAL): Shell Signs PSA with China's Cnooc (Aug 1 2013, SA News Editor).

4. BAHRAIN: Bahrain Oilfield Development and Production Sharing Agreement (2009).

5. GHANA PEERS (Angola, Niger, Chad, Brazil, Sudan, Tanzania, Kenya, Egypt, Libya, Croatia, Belize, Togo, Nigeria): All have adopted PSA for their Sovereign Non-Renewable Natural Resources.

6. ANADARKO (ON GLOBAL “BLUE” ENVIRONMENTS): Winter is difficult in Canada and “central region” because of severe freezes. Ghana’s “non-extreme weather” location has significant cost advantages that should not be trivialized in the analyses. (Ghana is a “Non-Blue” Global Environment).

Fair-Trade Oil Share – Gh

Update on Actual Oil Revenues

Ghana vs. Foreign Oil Company (Barrels)

Jubilee Oil Fields*

(TRUTH)

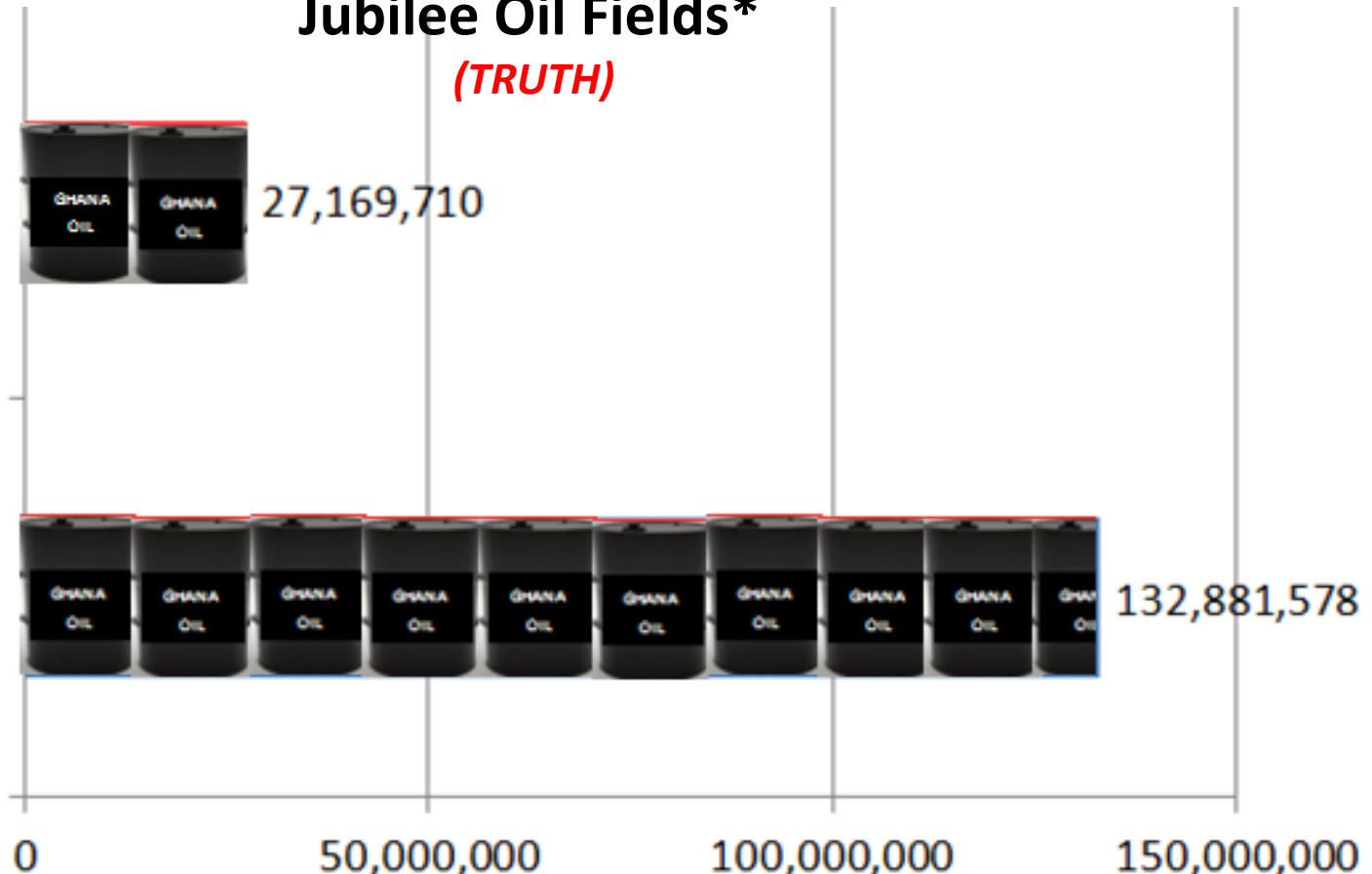
GHANA
(Barrels)

27,169,710

Foreign Oil
Company
(Barrels)

132,881,578

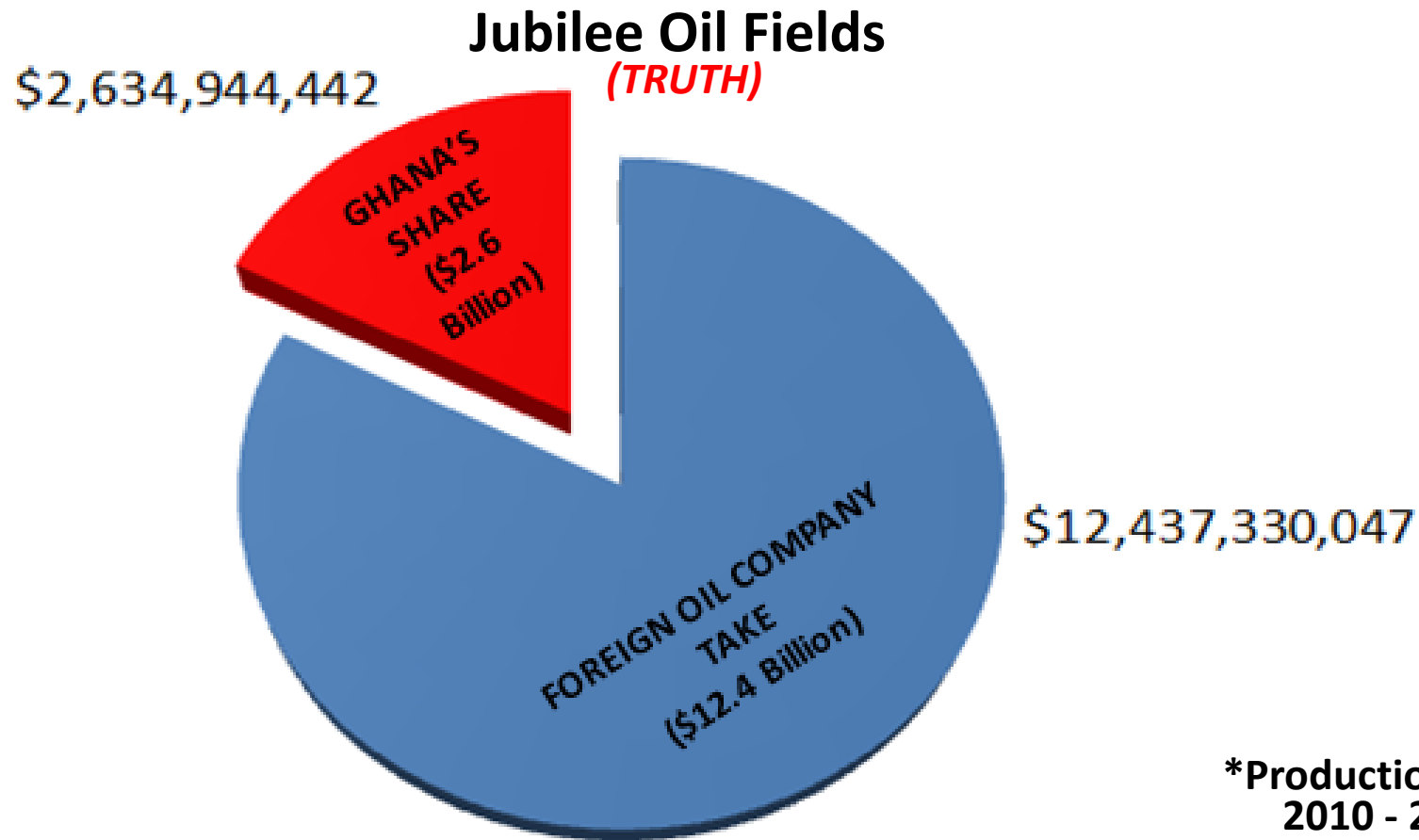
*Production Years
(2010-2015)



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Update on Actual Oil Revenues (contd.)

Ghana vs. Foreign Oil Company (USD)*



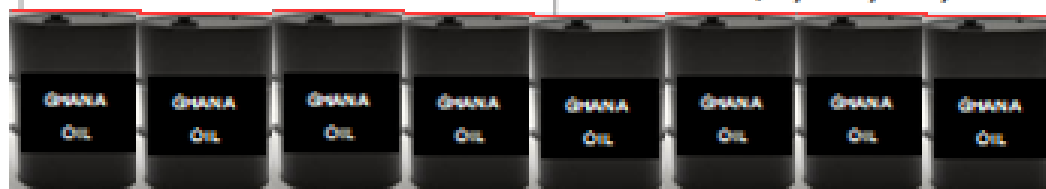
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Gold Standard PSA vs. Hybrid System

GHANA
If Production Sharing
Agreement (PSA) had been
adopted
2010 – 2015 (Barrels)

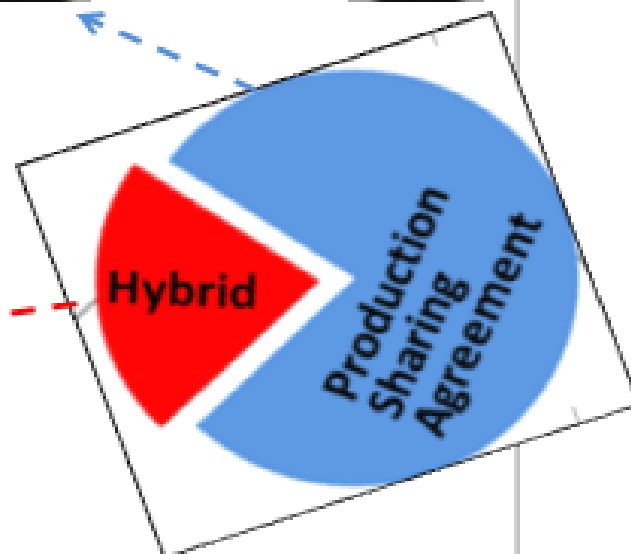
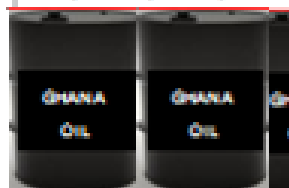
Jubilee Oil Fields

\$9,340,326,023



GHANA
"Ghana Hybrid System"
Received
2010 – 2015 (Barrels)

\$2,634,944,442



\$0

\$5,000,000,000

\$10,000,000,000

Fair-Trade Oil Share – Gh

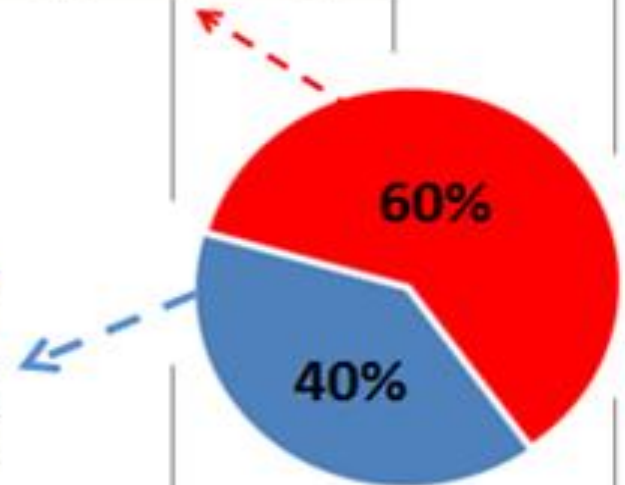
5-Year Gain by PSA, If...

Jubilee Oil Fields
(If PSA Had Been Adopted 2010 – 2015)

GHANA
(PSA Barrels)



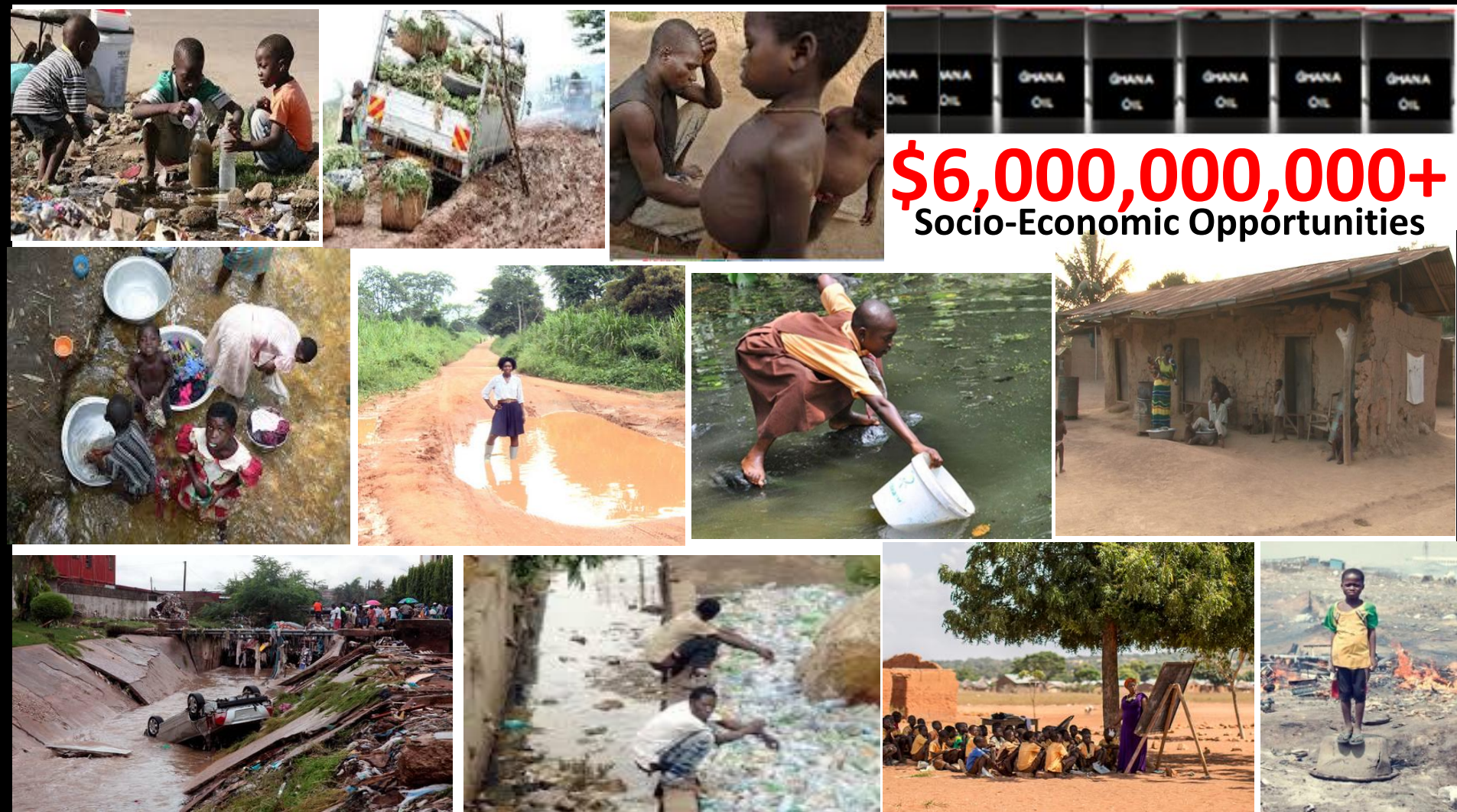
Foreign Oil
Company
(PSA Barrels)




0 20,000,000 40,000,000 60,000,000 80,000,000 100,000,000 120,000,000

Fair-Trade Oil Share – Gh


Revenues Lost Vs. Opportunities





Fair-Trade Oil Share – Gh

Revenues Lost Vs. Opportunities





\$6,000,000,000+
Socio-Economic Opportunities



Fair-Trade Oil Share – Gh

Commitment in Ghana's Interest



NO MATTER THE RECORD



We Believe That

**Most Officials in Government/Parliament/Bureaus
(NDC, NPP, CPP, PPP, PNC, GCPP)**

Most Media & Press

Most Civil Society /NGOs

Most Religious Denominations

Most Citizens

Care & Give a Hoot About Fair Trade!

Fair-Trade Oil Share – Gh

PSA for Ghana's Oil Now!



This is Not A Partisan Issue

It is the Right Thing for Ghana

Let's Get It Done!

**Fair-Trade Oil Share-Gh!
PSA for Ghana's Oil**

Right Now!





Fair-Trade Oil Share – Gh References



1. **Production Sharing Agreement: An Economic Analysis.** Kristen Bindemann; Oxford Institute for Energy Studies.
2. **The Nigerian Oil and Gas Industry: From Joint Ventures to Production Sharing Contracts;** Madaki O. Ameh.
3. **The Upstream Oil Industry in Ghana,** Daily Graphic, 10th July, 2008.
4. **The Concept of Production Sharing;** Irina Paliashvili, Ph.D.
5. **The Political Economy Analysis of the Oil and Gas Sector in Ghana: The Implication for Star Ghana;** H. Kwesi Prempeh and Cindy Kroon.
6. **Ghana's Emerging Petroleum Industry: What Stakeholders Need to Know;** Ishmael Edjekumhene and Paula Edze.
7. **Energizing Economic Growth in Ghana;** World Banks, June 2013.
8. **Petroleum Receipts and Distribution Reports.** Ministry of Finance and Economic Planning; Ghana.
9. **How to Scrutinise a Production Sharing Agreement;** International Institute for Environment and Development, 2012.



Fair-Trade Oil Share – Gh Research, Data & Credits



- Mr. Solomon Kwawukume, Senior Research Officer, Oil and Gas, GIGS; Former Lecturer, Oil Revenue Management and Petroleum Profit Taxation, Lagos State College of Sci. and Tech., Nigeria; Former Senior Accountant, Texaco Ghana Ltd.
- Prof Lungu, Ph.D., Landuse Planner; Research and Communicative Methods in Administration; Writer; Concerned Ghana National.
- GNPC, Ghana National Petroleum Company.
- CDD-Ghana, Center for Democratic Development - Ghana.
- www.GhanaHero.com/FTOS-Gh/
- <http://www.gigsgh.org/gigs/>
- Nasio Fontaine, “Truth Will Reveal” Sound Track.



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JOIN THE CAMPAIGN!



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